

# **Budget Workshop**

March 26, 2012



### **AGENDA**

- 1. District Overview
- 2. Debt Service Tax Rate
- 3. Maintenance & Operating Budget
  - ✓ Revenue Projections
  - ✓ Proposed Budget
  - ✓ Proposed Salary Schedule
- 4. Calendar



## **FINANCIAL OVERVIEW**



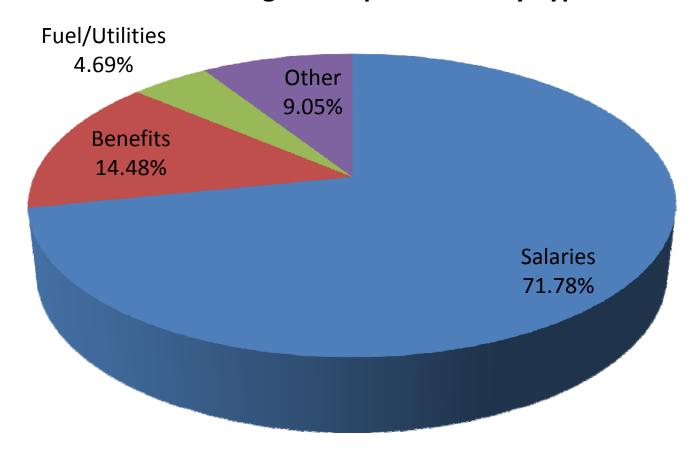
Fitch recently affirmed the district's financial rating as AA+

"The district's financial position is strong...

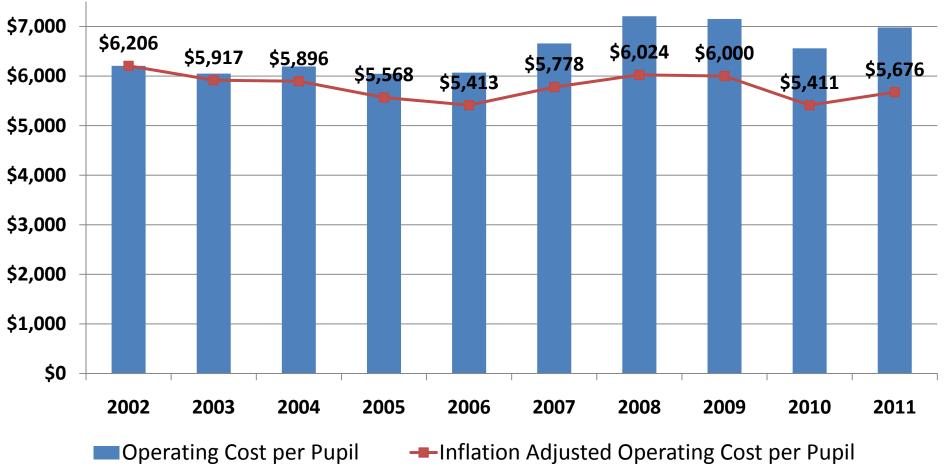
Historically, the district's proactive administrators have prudently managed resources to sustain a healthy financial profile; this track record largely mitigates concerns over the recent budgetary challenges."



**2011-12 Budgeted Expenditures by Type** 

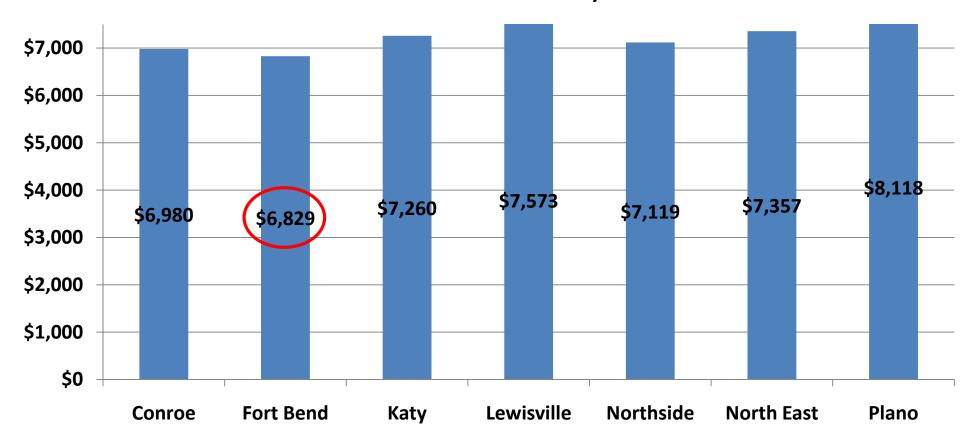








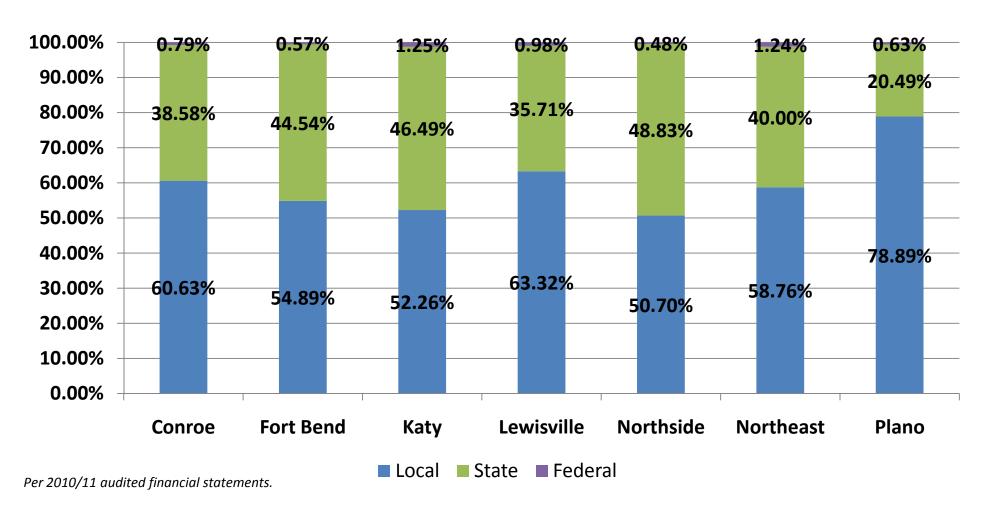
#### **2010-11** Revenue Per Student by District and Peers



Per 2010/11 audited financial statements

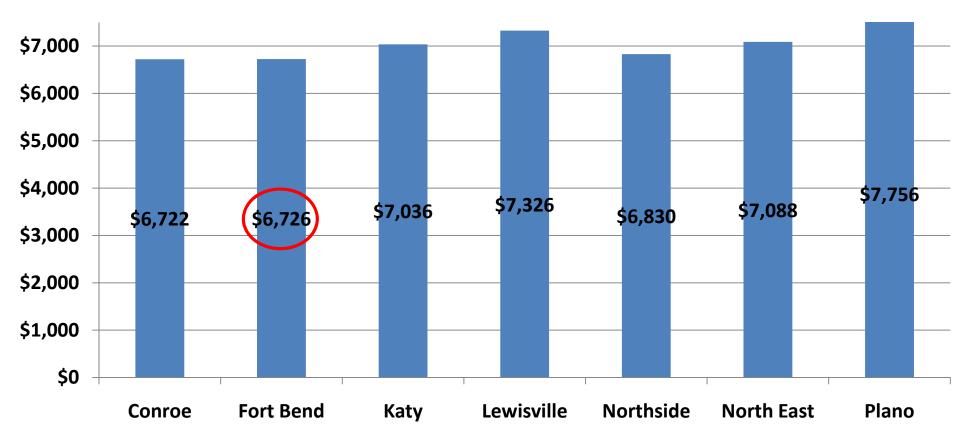


**2010-11** Revenue Per Student Percentage by Type by District and Peers





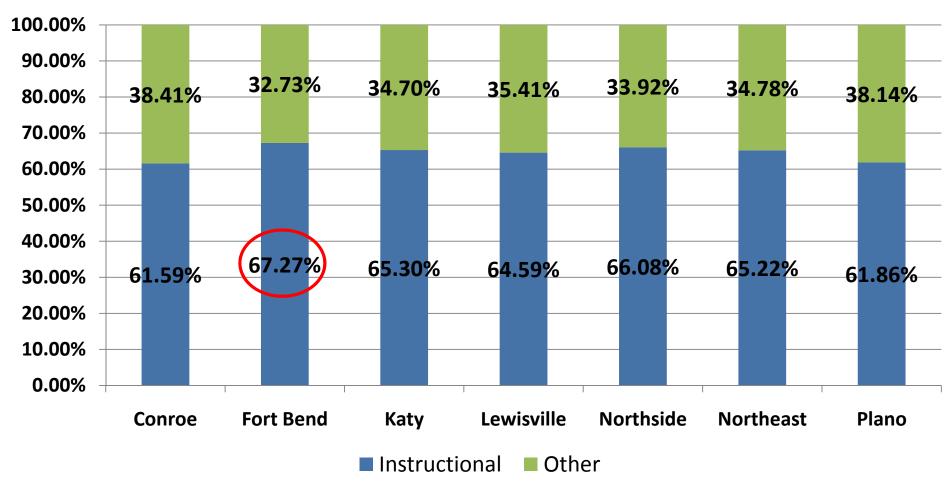
**2010-11 Expenditures Per Student by District and Peers** 



Per 2010/11 audited financial statements



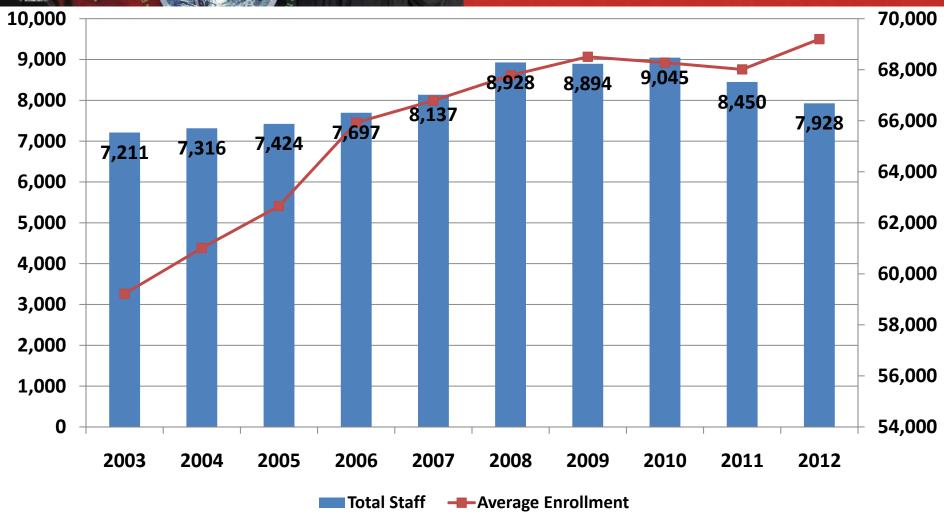
**2010-11** Percentage of Instructional Expenditures by District and Peers

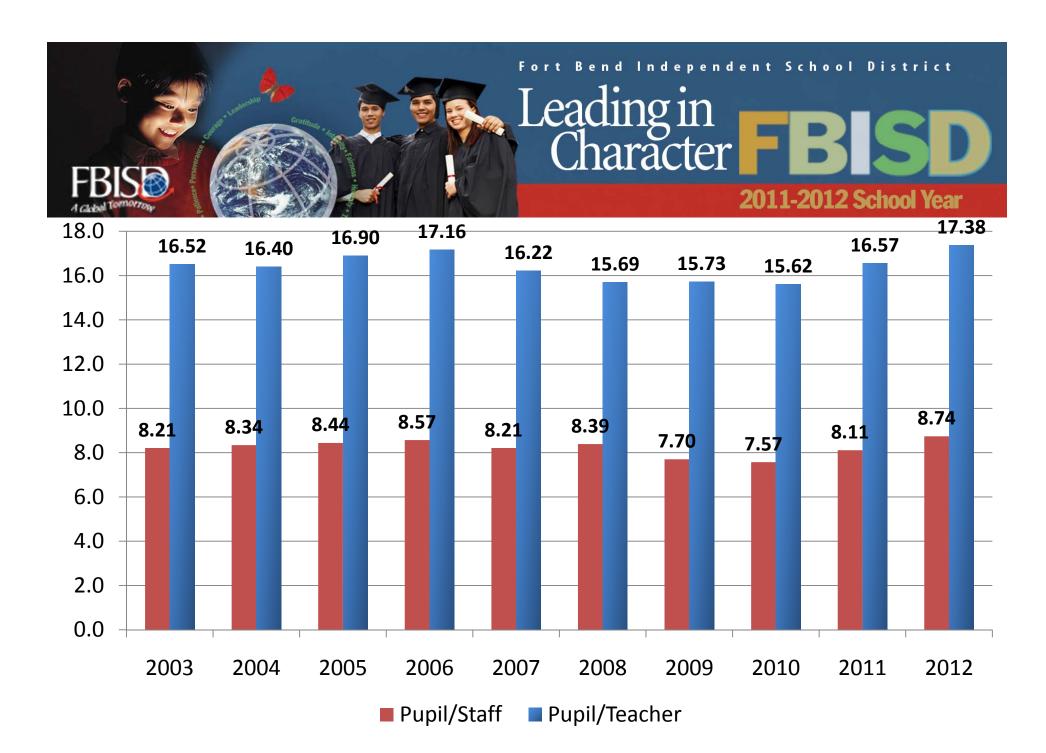


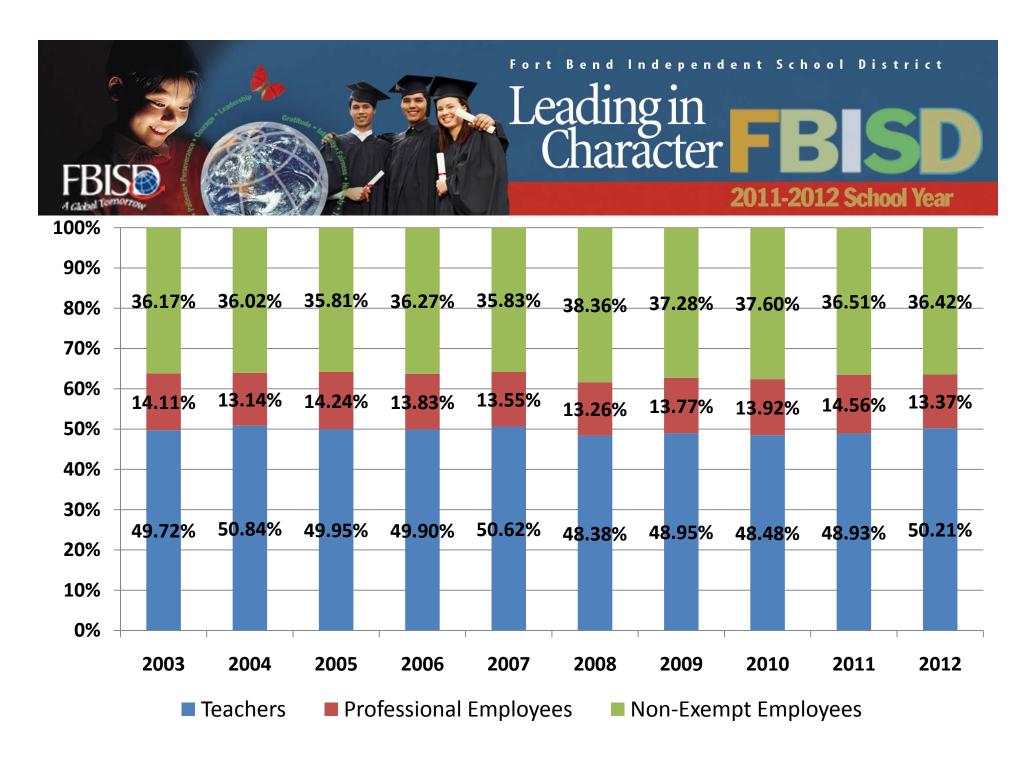


# **STAFFING**



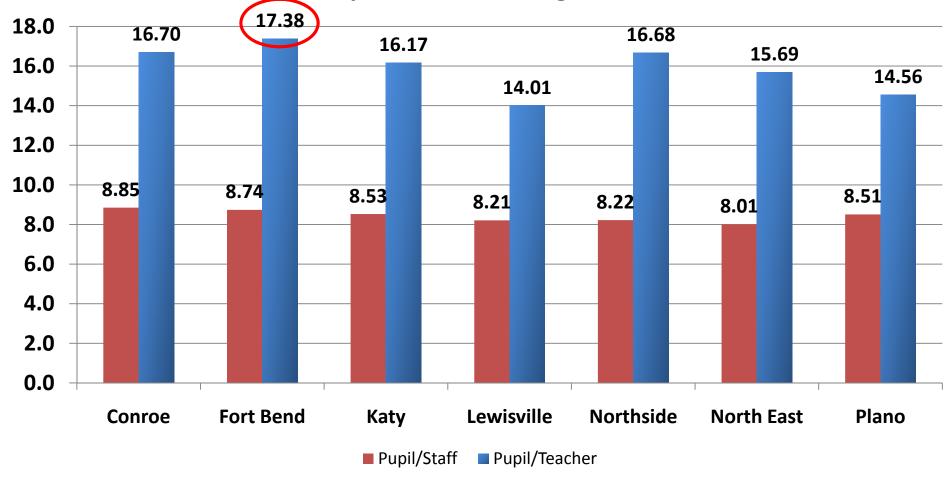






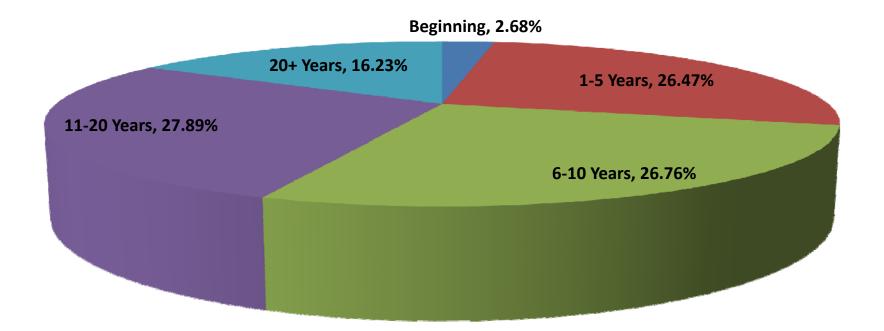


### 2011/12 Comparison of Staffing to Peer Districts





### **Average Years FBISD Teacher Experience**





# TAX RATES AND PROPERTY VALUATIONS



Residential Control Inventory, 1.19%

Commercial, 14.40%

Residential, 76.80%

**2011 Property Value By Type** 

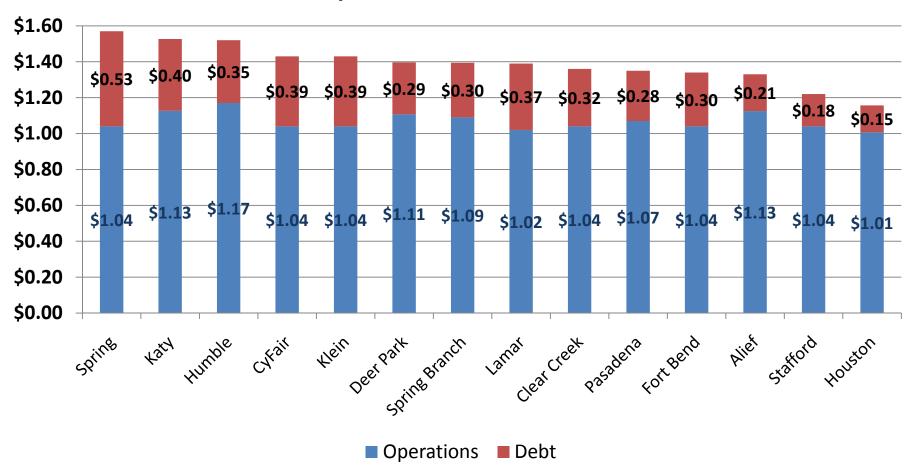


### FY 2011/12 Houston Area Tax Rates





#### FY 2011/12 Houston Area Tax Rates



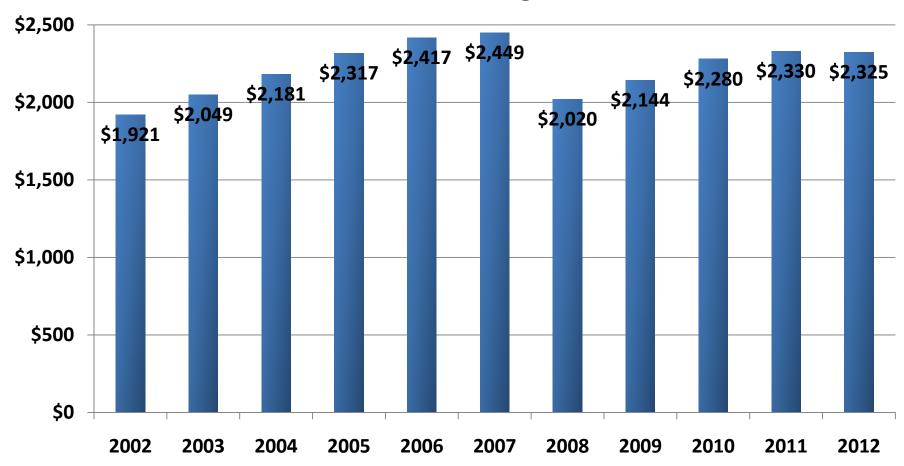




20 new campuses have opened since 2002



#### **Annual Taxes Due on Average Valued Home**

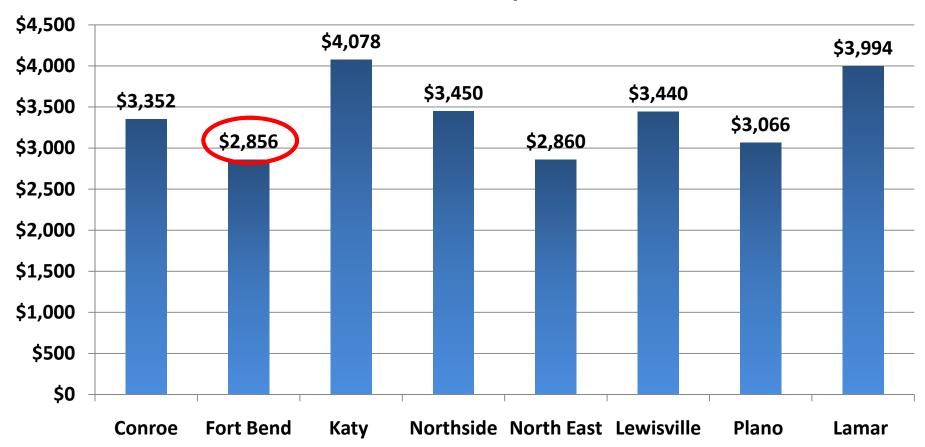


20 new campuses have opened since 2002

*Difference in Taxable Value 2002-2012 = \$51,742* 



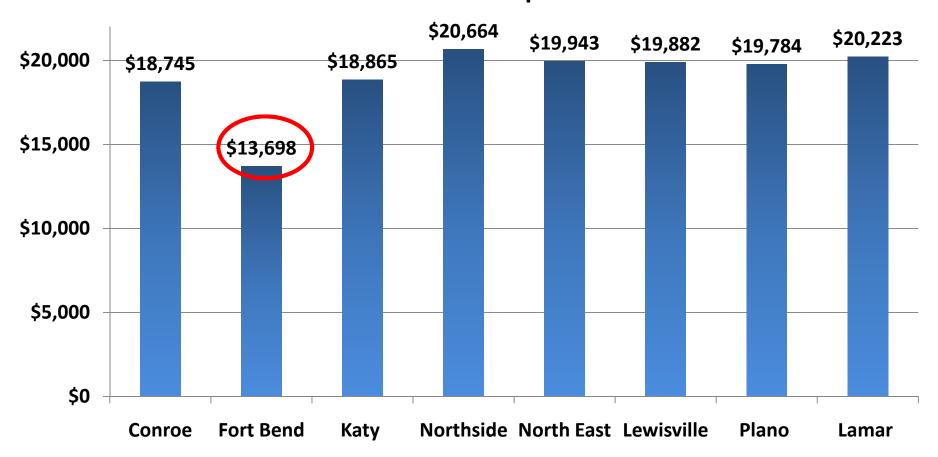
### **Debt Per Capita**



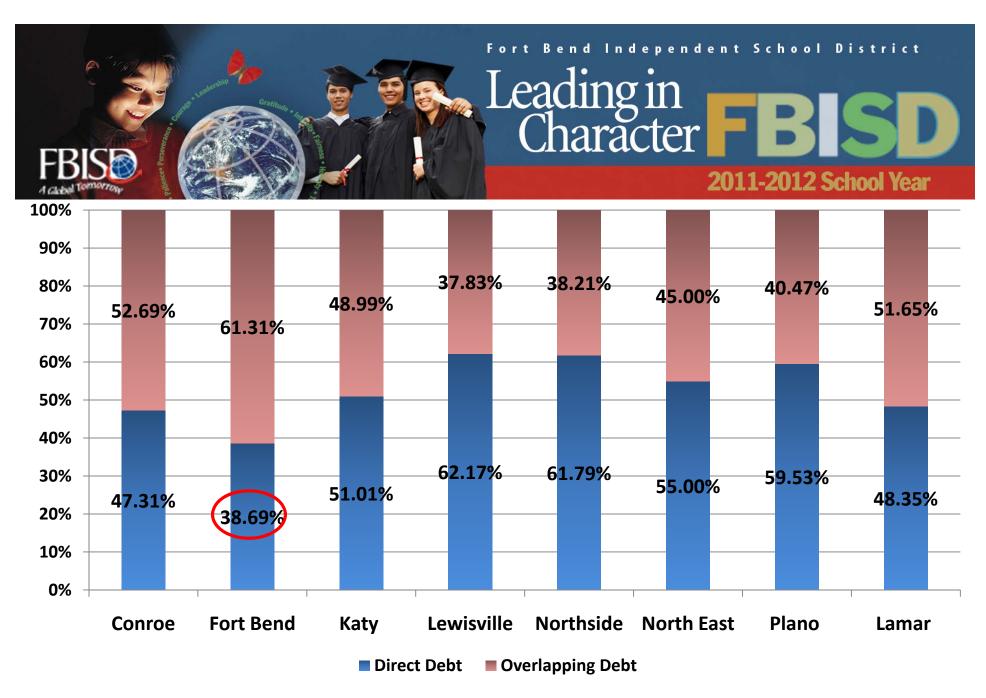
Data retrieved from most recent Municipal Advisory Council Bond Reports



### **Debt Per Pupil**



Data retrieved from most recent Municipal Advisory Council Bond Reports



Data retrieved from most recent Municipal Advisory Council Bond Reports



## **DEBT SERVICE TAX RATE**

### Fort Bend Independent School District Preliminary Tax Rate Analysis

Existing Debt Service

Period Ending	Assessed	Est. AV		Exis	sting Debt Servi	се		Less: State		Est. Total Net	Est. I&S	
8/31	Valuation	Growth	Principal		Interest		Total	Share		D/S	Tax Rate	Change
2012	\$ 23,704,163,317		\$ 30,888,388	\$	43,297,386	\$	74,185,774	\$	-	\$ 74,185,774	\$ 0.3000	
2013	23,941,204,950	1.00%	33,883,388		42,096,235		75,979,623		-	75,979,623	0.3206	0.020
2014	24,180,617,000	1.00%	27,609,102		50,335,697		77,944,799		-	77,944,799	0.3256	0.005
2015	24,422,423,170	1.00%	31,788,333		46,156,917		77,945,249		-	77,945,249	0.3224	
2016	24,666,647,401	1.00%	34,873,388		43,066,786		77,940,174		-	77,940,174	0.3192	
2017	24,913,313,875	1.00%	36,003,388		41,937,014		77,940,402		-	77,940,402	0.3160	
2018	25,162,447,014	1.00%	42,278,388		35,664,123		77,942,511		-	77,942,511	0.3129	
2019	25,414,071,484	1.00%	44,278,388		33,663,407		77,941,795		-	77,941,795	0.3098	
2020	25,668,212,199	1.00%	40,358,388		37,575,740		77,934,128		-	77,934,128	0.3067	
2021	25,924,894,321	1.00%	48,113,388		29,826,069		77,939,457		-	77,939,457	0.3037	
2022	26,184,143,264	1.00%	50,358,388		27,582,228		77,940,616		-	77,940,616	0.3007	
2023	26,184,143,264	0.00%	52,735,000		25,205,749		77,940,749		-	77,940,749	0.3007	
2024	26,184,143,264	0.00%	55,270,000		22,673,069		77,943,069		-	77,943,069	0.3007	
2025	26,184,143,264	0.00%	57,595,000		20,347,029		77,942,029		-	77,942,029	0.3007	
2026	26,184,143,264	0.00%	52,455,000		17,352,175		69,807,175		-	69,807,175	0.2693	
2027	26,184,143,264	0.00%	51,925,000		14,881,925		66,806,925		-	66,806,925	0.2577	
2028	26,184,143,264	0.00%	51,540,000		12,262,488		63,802,488		-	63,802,488	0.2461	
2029	26,184,143,264	0.00%	50,640,000		9,772,063		60,412,063		-	60,412,063	0.2331	
2030	26,184,143,264	0.00%	53,130,000		7,280,538		60,410,538		-	60,410,538	0.2330	
2031	26,184,143,264	0.00%	23,755,000		4,666,113		28,421,113		-	28,421,113	0.1096	
2032	26,184,143,264	0.00%	24,955,000		3,458,738		28,413,738		-	28,413,738	0.1096	
2033	26,184,143,264	0.00%	26,200,000		2,211,863		28,411,863		-	28,411,863	0.1096	
2034	26,184,143,264	0.00%	27,515,000		902,638		28.417.638		_	28,417,638	0.1096	
2035	26,184,143,264	0.00%	-		-		-, ,		-	-	-	
2036	26,184,143,264	0.00%	-		-		-		-	_	-	
2037	26,184,143,264	0.00%	-		-				-	-	-	
2038	26,184,143,264	0.00%	-		-		-		-	_	-	
2039	26,184,143,264	0.00%	-		-		-		-	-	-	
2040	26,184,143,264	0.00%	-		-		-		-	-	-	
2041	26,184,143,264	0.00%	-		-		-		-	-	-	
2042	26,184,143,264	0.00%	-		-		-		-	-	-	
			\$ 948,147,928	2	572,215,984	\$	1,520,363,912	\$	_	\$ 1,520,363,912		\$ 0.02

#### Assumptions:

<sup>(1)</sup> Assessed valuations and growth assumptions provided by the District.

<sup>(2)</sup> Actual I&S tax rate for FY 2012.

<sup>(3)</sup> Est. tax collections rate: 99.00%



### **Debt Service Financial Statement**

Revenue YTD	\$68,052,124
Expenditures YTD	\$72,773,302
Projected Collections through June 30 <sup>th</sup>	\$3,000,000
Projected Deficit	(\$1,721,178)
Beginning Fund Balance, July 1, 2011	\$53,535,279
Ending Fund Balance (est.), June 30, 2012	\$51,814,101
August 15 <sup>th</sup> Payment	(\$39,965,131)
Estimated Fund Balance, August 31, 2012	\$11,848,970

#### Fort Bend Independent School District

#### **Preliminary Capital Improvement Program Analysis**

\$152,150,000 Unlimited Tax Refunding Bonds, Series 2012 (Level Savings) and \$9,305,000 Unlimited Tax Refunding Bonds, Series 2012A (Restructuring)

					\$152,150,000	PRELIN	MINARY	\$9,305,000	<del></del>						
					Unlimited Tax			Unlimited Tax							
Period					ing Bonds, Series 2	012		g Bonds, Series 2	012A		Est.	Less:	Est.	Est.	
Ending	Assessed	Est. AV	Existing		5/12 @ 2.796%			5/12 @ 3.285%			Total	State	Total Net	I&S	
8/31	Valuation	Growth	D/S	Principal	Interest	Total	Principal	Interest	Total		D/S	Share	D/S	Tax Rate	Change
2012	\$ 23,704,163,317		\$ 70,036,846	\$ 1,355,000	\$ 2,158,563 \$	3,513,563	\$ - \$	134,406 \$	134,406	\$	73,684,815 \$	-	\$ 73,684,815	\$ 0.3000	
2013	23,941,204,950	1.00%	63,191,768	-	7,444,850	7,444,850	-	465,250	465,250		71,101,868	-	71,101,868	0.3000	(0.0000
2014	24,180,617,000	1.00%	63,904,094	-	7,444,850	7,444,850	-	465,250	465,250		71,814,194	-	71,814,194		0.0000
2015	24,422,423,170	1.00%	67,901,044	1,230,000	7,444,850	8,674,850	-	465,250	465,250		77,041,144	-	77,041,144	0.3186	
2016	24,666,647,401	1.00%	62,131,469	7,030,000	7.407.950	14,437,950	-	465,250	465,250		77.034.669	-			
2017	24,913,313,875	1.00%	62,137,637	7,305,000	7,126,750	14,431,750	-	465,250	465,250		77,034,637	-	77,034,637	0.3123	
2018	25,162,447,014	1.00%	62,144,206	7,670,000	6,761,500	14,431,500	-	465,250	465,250		77,040,956	-	77,040,956		
2019	25,414,071,484	1.00%	62,163,890	8,030,000	6,378,000	14,408,000	-	465,250	465,250		77,037,140	-	77,037,140		
2020	25,668,212,199	1.00%	62,166,158	8,420,000	5,976,500	14,396,500	-	465,250	465,250		77,027,908	-	77,027,908	0.3031	
2021	25,924,894,321	1.00%	62,191,007	8,825,000	5,555,500	14,380,500	-	465,250	465,250		77,036,757	-	77,036,757	0.3002	
2022	26,184,143,264	1.00%	62,202,516	9,255,000	5,114,250	14,369,250	-	465,250	465,250		77,037,016	-	77,037,016	0.2972	
2023	26,184,143,264	0.00%	62,221,099	9,700,000	4,651,500	14,351,500	-	465,250	465,250		77,037,849	-	77,037,849	0.2972	
2024	26,184,143,264	0.00%	62,216,019	10,190,000	4,166,500	14,356,500	-	465,250	465,250		77,037,769	-	77,037,769		
2025	26,184,143,264	0.00%	62,208,854	10,705,000	3,657,000	14,362,000	-	465,250	465,250		77,036,104	-	77,036,104	0.2972	
2026	26,184,143,264	0.00%	54,061,975	11,255,000	3,121,750	14,376,750	2,950,000	465,250	3,415,250		71,853,975	-	71,853,975	0.2772	
2027	26,184,143,264	0.00%	51,050,563	11,830,000	2,559,000	14,389,000	3,100,000	317,750	3,417,750		68,857,313	-	68,857,313	0.2656	
2028	26,184,143,264	0.00%	48,037,363	12,430,000	1,967,500	14,397,500	3,255,000	162,750	3,417,750		65,852,613	-	65,852,613	0.2540	
2029	26,184,143,264	0.00%	44,589,863	13,105,000	1,346,000	14,451,000			-		59,040,863	-	59,040,863	0.2278	
2030	26,184,143,264	0.00%	44,537,988	13,815,000	690,750	14,505,750			-		59,043,738	-	59,043,738	0.2278	
2031	26,184,143,264	0.00%	28,421,113						-		28,421,113	-	28,421,113	0.1096	
2032	26,184,143,264	0.00%	28,413,738						-		28,413,738	-	28,413,738	0.1096	
2033	26,184,143,264	0.00%	28,411,863						-		28,411,863	-	28,411,863	0.1096	
2034	26,184,143,264	0.00%	28,417,638						-		28,417,638	-	28,417,638	0.1096	
2035	26,184,143,264	0.00%	-						-		-	-		_	
2036	26,184,143,264	0.00%	-						-		-	-		_	
2037	26,184,143,264	0.00%	-						-		-	-		-	
2038	26,184,143,264	0.00%	-						-		-	-		-	
2039	26,184,143,264	0.00%	-						-		-	-		-	
2040	26,184,143,264	0.00%	-						-		-	-		_	
2041	26,184,143,264	0.00%	-						-		-	-		_	
2042	26,184,143,264	0.00%	-						-		-	-		-	
			\$ 1,242,758,707	\$ 152,150,000	\$ 90,973,563 \$	243,123,563	\$ 9,305,000 \$	7,128,406 \$	16,433,406	\$ 1	,502,315,676 \$	-	\$ 1,502,315,676		\$ (0.0000
															,

#### Assumptions:

(1) Assessed valuations and growth assumptions provided by the District.

(2) Actual I&S tax rate for FY 2012.

(3) Est. tax collections rate: 99.00%

(4) All interest rate assumptions are as of February 21, 2012 and are for purposes of illustration only. Preliminary, subject to change.

#### Fort Bend Independent School District

#### **Preliminary Capital Improvement Program Analysis**

\$81,280,000 Unlimited Tax Refunding Bonds, Series 2012 (Level Savings) and \$9,305,000 Unlimited Tax Refunding Bonds, Series 2012A (Restructuring)

					\$81,280,000 Unlimited Tax	PRELIM		\$9,305,000 Unlimited Tax							
Period					ng Bonds, Series 20	112		ig Bonds, Series 2	012Δ		Est.	Less:	Est.	Est.	
Ending	Assessed	Est. AV	Existing		5/12 @ 2.854%	, . <u>-</u>		5/12 @ 3.285%	V 12A		Total	State	Total Net	I&S	
8/31	Valuation	Growth	D/S	Principal	Interest	Total	Principal	Interest	Total		D/S	Share	D/S	Tax Rate	Chang
2012	\$ 23.704.163.317		\$ 71,831,624	\$ 760,000	\$ 1.152.652 \$	1,912,652	\$ - 5	\$ 134,406 \$	134,406	\$	73,878,682 \$	-	\$ 73,878,682	\$ 0.3000	
2013	23,941,204,950	1.00%	66,781,323	-	3,974,750	3,974,750	-	465,250	465,250	·	71,221,323	-	71,221,323	0.3005	0.00
2014	24,180,617,000		67,493,649	-	3,974,750	3,974,750	-	465,250	465,250		71,933,649	-	71,933,649	0.3005	0.00
2015	24,422,423,170		71,490,599	1,700,000	3,974,750	5,674,750	-	465,250	465,250		77,630,599	-	77,630,599	0.3211	
016	24,666,647,401	1.00%	71,511,024	1,725,000	3,923,750	5,648,750	-	465,250	465,250		77,625,024	-	77,625,024	0.3179	
2017	24,913,313,875		71,519,802	1,785,000	3,854,750	5,639,750		465,250	465,250		77,624,802	-	77,624,802	0.3147	
018	25,162,447,014		71,523,111	1,875,000	3,765,500	5,640,500	-	465,250	465,250		77,628,861	-	77,628,861	0.3116	
019	25,414,071,484		71,540,895	1,950,000	3,671,750	5,621,750	-	465,250	465,250		77,627,895	-	77,627,895	0.3085	
020	25,668,212,199		71,546,728	2,035,000	3,574,250	5,609,250	-	465,250	465,250		77,621,228	-	77,621,228	0.3055	
021	25,924,894,321	1.00%	71,571,057	2,115,000	3,472,500	5,587,500	-	465,250	465,250		77,623,807	-	77,623,807	0.3024	
022	26,184,143,264	1.00%	71,581,716	2,215,000	3,366,750	5,581,750	-	465,250	465,250		77,628,716	-	77,628,716	0.2995	
023	26,184,143,264	0.00%	63,807,599	10,100,000	3,256,000	13,356,000	_	465,250	465,250		77,628,849	_	77,628,849	0.2995	
024	26,184,143,264	0.00%	63,802,519	10,610,000	2,751,000	13,361,000	_	465,250	465,250		77,628,769	_	77,628,769	0.2995	
025	26,184,143,264	0.00%	63,795,354	11,150,000	2,220,500	13,370,500	-	465,250	465,250		77,631,104	-	77,631,104	0.2995	
026	26,184,143,264		55,648,475	11,715,000	1,663,000	13,378,000	2,950,000	465,250	3,415,250		72,441,725	-	72,441,725	0.2795	
027	26,184,143,264	0.00%	52,637,063	12,315,000	1,077,250	13,392,250	3,100,000	317,750	3,417,750		69,447,063	-	69,447,063	0.2679	
028	26,184,143,264	0.00%	59,688,863	2,875,000	461,500	3,336,500	3,255,000	162,750	3,417,750		66,443,113	-	66,443,113	0.2563	
029	26,184,143,264	0.00%	56,243,113	3,075,000	317,750	3,392,750	-,,	. ,	-, ,		59,635,863	-	59,635,863	0.2301	
030	26,184,143,264	0.00%	56,187,738	3,280,000	164,000	3,444,000			_		59,631,738	_	59,631,738	0.2300	
031	26,184,143,264		28,421,113	-,,	,	-, ,			-		28,421,113	-	28,421,113	0.1096	
032	26,184,143,264		28,413,738						_		28,413,738	-	28,413,738	0.1096	
033	26,184,143,264	0.00%	28,411,863						_		28,411,863	_	28,411,863	0.1096	
034	26,184,143,264		28,417,638						_		28,417,638	_	28,417,638	0.1096	
035	26,184,143,264	0.00%	,,						_			_		-	
036	26,184,143,264		_						_		-	_	-	-	
037	26,184,143,264	0.00%	_						_		_	-	-	_	
038	26,184,143,264	0.00%	_						-		_	-	-	-	
039	26,184,143,264	0.00%	_						-		_	-	-	-	
040	26.184.143.264	0.00%	_						-		-	_	-	-	
041	26,184,143,264	0.00%	_						-		-	_	-	-	
042	26,184,143,264		_						-		_	_	-	-	
	,,,		\$ 1.363.866.600	\$ 81.280.000	\$ 50,617,152 \$	121 907 152	\$ 9.305.000	\$ 7.128.406 \$	16.433.406	¢ 1	,512,197,158 \$		\$ 1,512,197,158		\$ 0.0
			Ψ 1,000,000	ψ 01,200,000 ·	ψ 55,517,102 ψ	101,007,102	ψ 5,505,000 (	ψ 1,120, <del>1</del> 00 ψ	10,400,400	Ψ '	,σ12,107,100 ψ		ψ 1,512,197,130		Ψ 0.0

#### Assumptions:

<sup>(1)</sup> Assessed valuations and growth assumptions provided by the District.

<sup>(2)</sup> Actual I&S tax rate for FY 2012.

<sup>(3)</sup> Est. tax collections rate: 99.00%

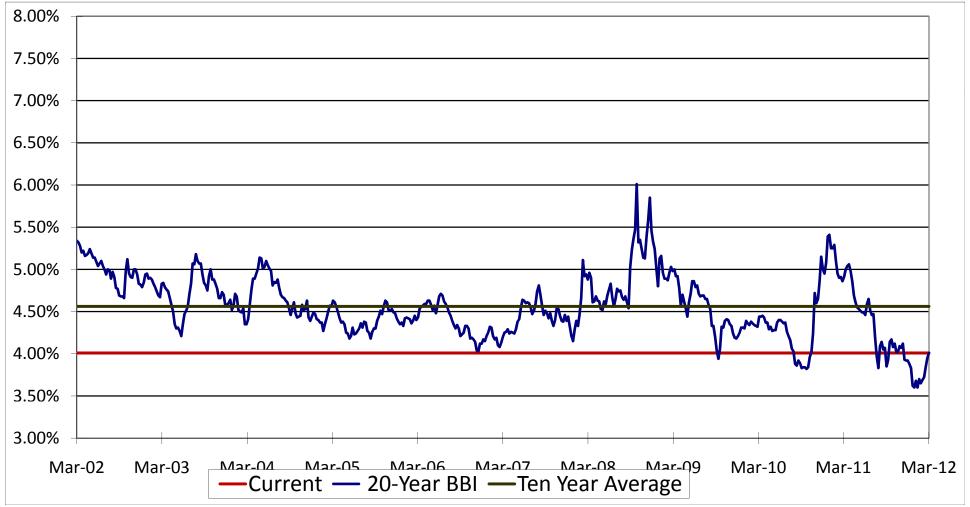
<sup>(4)</sup> All interest rate assumptions are as of February 21, 2012 and are for purposes of illustration only. Preliminary, subject to change.



- To maintain the tax rate at \$.30 cents in 2013
  - Utilize available 2003 bond funds \$1,734,584
  - Utilize additional debt service funds
  - Restructure/Refinance a portion of the outstanding debt



#### **Bond Buyer's Index**





Bond Buyer's Index							
February 27, 2012							
Current	3.65%						
1-Year Average	4.30%						
5-Year Average	4.52%						
10-Year Average	4.57%						
Maximum	6.01%						
Minimum	3.60%						
Over the past 10 years the index has been higher 99.5 % of the time							

Bond Buyer's Index March 23, 2012						
Current	4.01%					
1-Year Average	4.20%					
5-Year Average	4.51%					
10-Year Average	4.56%					
Maximum	6.01%					
Minimum	3.60%					
Over the past 10 years the index has been higher 94.9 % of the time						

### **Costs Associated with Refunding of \$153,970,000 in Bonds**

Financial Advisory Fee	\$159,824
Miscellaneous Expenses	\$2,500
Document Processing Fee	\$2,500
Final Official Statement Printing & Mailing	\$4,000
Computer Structuring Fee	\$7,500
Bond Counsel	\$115,477
Miscellaneous Expenses	\$2,000
Attorney General Fee	\$9,500
Standard & Poor's Rating Fee	\$41,250
Fitch Ratings Fee	\$70,000
Paying Agent Fees & Expenses	\$500
Escrow Agent Fees & Expenses	\$2,500
Verification Agent	\$4,000
PSF Fee	\$2,300
i-deal Preliminary Official Statement Distribution	\$760
Miscellaneous	\$10,388
Total	\$435,000

Note: Projected Gross savings of \$20.4 million



# **REVENUE PROJECTIONS**



# **General Fund Revenue Change from Preceding Year**





- Restoration of regular program funding to 98%
  - 92.39% for 2011-12
- Reduction of 7.65% for targets
  - More than 600 districts likely to be "on formula"
    - Includes Fort Bend ISD
  - Over 500 districts expected to gain general fund revenue
  - More than \$1 billion reduction in ASATR in 2012-13

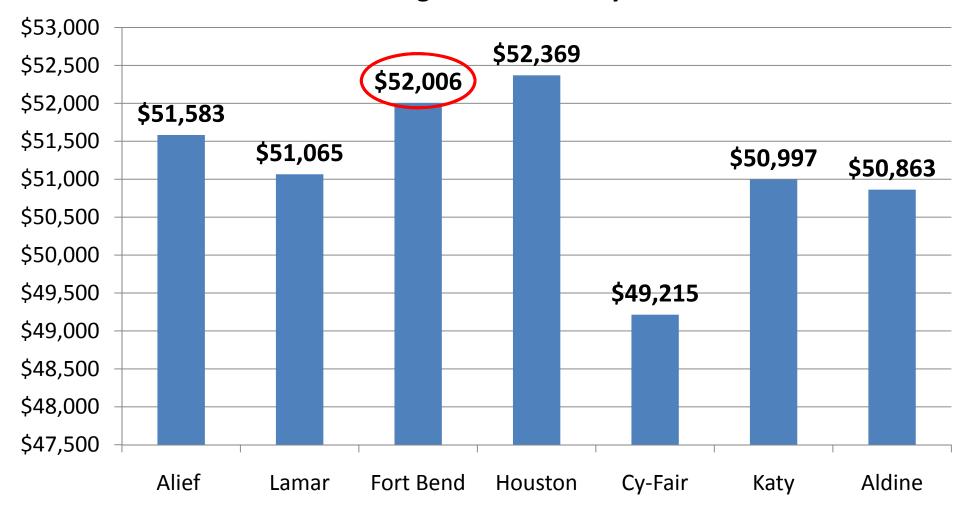


# PROPOSED 2012/13 BUDGET

Additional Revenue	\$15,250,000
Salary & Benefits	
Additional Staffing Due to Growth	\$4,080,000
EduJobs Positions (October, 2011)	\$1,600,000
Proposed Salary Increase (2%)	\$6,700,000
Property Casualty Insurance Increase (August, 2011)	\$850,000
Truancy Court – (October, 2011 as part of EduJobs)	\$300,000
Mentor Teacher Program	\$175,000
AVID – Willowridge HS (net of Title 1)	\$117,545
International Baccalaureate - Missouri City Middle School	\$18,000
21st Century (5th Year of Program, FBISD responsibility)	\$85,000
Athletics – costs associated with 4A and single-robin tournaments	\$250,000
KickStart Program (3 campuses)	\$150,000
HVAC – major maintenance needs	\$400,000
Lease/Purchase – Vehicles & Small Equipment (est.)	\$150,000
Fort Bend County Appraisal District Fees (est.)	\$150,000
Departmental / Campus Budget Increases	\$250,000
Proposed Budget	\$15,275,545 Page 39 03/26/12



### **Average Teacher Salary**





- Proposed Salary Adjustments
  - Increase starting teacher salary to \$44,750
  - 2% Increase for all employees



# **CALENDAR**



- April 23<sup>rd</sup>
  - Staffing
  - Health Insurance
  - Property Casualty Insurance
- May 7<sup>th</sup>
  - Tentative Budget Workshop
- May 21<sup>st</sup>
  - Budget Hearing
- June 11<sup>th</sup>
  - Budget Adoption